

A brief
introduction to

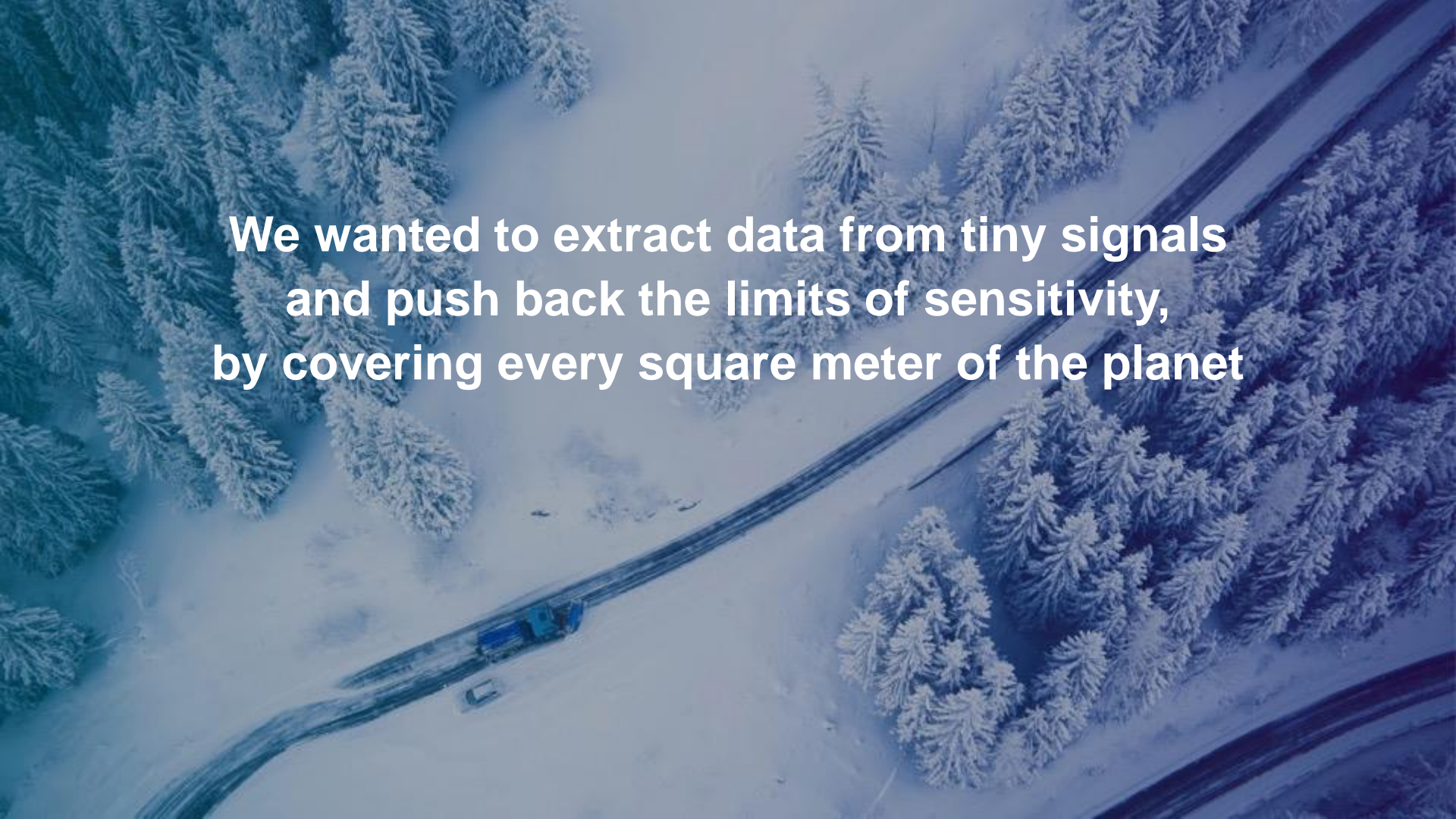


sigfox



The background is a composite image. The upper portion shows a night sky with long-exposure star trails, including a prominent spiral pattern of stars in the upper right. The lower portion shows a landscape at night with a road curving through a valley. Light trails from vehicles on the road create bright streaks of white and blue. In the distance, there are mountains and some lights from a town or village. The overall color palette is dominated by blues, purples, and whites.

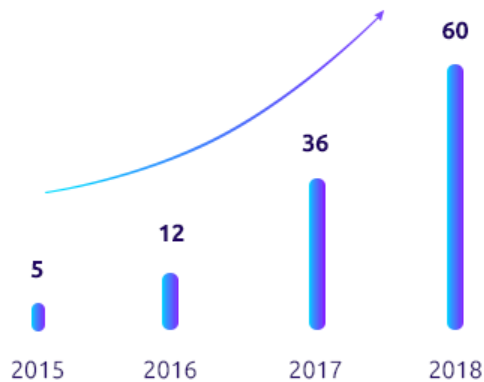
**We launched Sigfox in 2010
to connect any object surrounding us in our daily life,
to get them digitized in the cloud**

An aerial photograph of a snowy landscape. A road with dark tire tracks runs diagonally from the bottom left towards the top right. A blue truck is driving on the road. The surrounding area is covered in snow and dotted with evergreen trees heavily laden with snow. The entire image has a blue color cast.

**We wanted to extract data from tiny signals
and push back the limits of sensitivity,
by covering every square meter of the planet**

Today present in 36 countries

Scheduled to double the amount in 2018



Currently covering 660 million people

More than tripled the amount in just 2 years



countries covered nationwide

- Belgium
- Czech Republic
- Denmark
- France
- Italy
- Ireland
- Luxembourg
- Malta
- Mauritius
- New Zealand
- Oman
- Portugal
- Singapore
- Slovakia
- Spain
- Taiwan
- The Netherlands

Currently spanning 2,6 million km²

Tripled the surface in just 2 years



Global & Reliable

- ✧ One contract, One network
- ✧ Managed Network with high Quality of Service
- ✧ Highly resistant to interferences & jamming

Simple

- ✧ One central system: No pairing, no configuration
- ✧ No connection, No protocol: the only way to reach the simplest and most efficient link between objects and Internet



Overall TCO at lowest

- ✧ Device: Enabling the simplest, lowest cost radio chips
- ✧ Network: One central network
- ✧ Integration: comprehensive API and IoT platform provider

Low Energy

- ✧ Device in sleep mode most of the time
- ✧ Small messages (up to 12 bytes)
- ✧ Few messages per hour or day
- ✧ Smart cooperation between network and device

Sigfox: a Network at your Service

Creating connectivity **specifically** for devices.
Not the opposite.

A network at your service: Services



Connexion



Location



Cognition



Admiral Blue

Core connection service
Low TCO
Simple, Reliable, Global



Admiral Ivory

Lowering TCO
Moving to disposable
objects



Atlas

GPS free
Location & accuracy



Monarch

It just works.
It just happens.



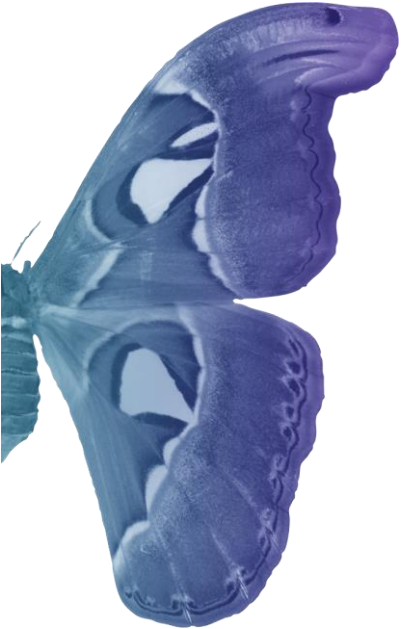
Admiral Blue



Admiral Ivory

Typical use cases	Asset tracking (containers, tools), machinery surveillance, water meter readings, logistics. Operational & Business critical activities.	Postal tracking, geo-marketing enhancement, inventory, supply management, integrity seals. Non-critical & operational purposes.
Connectivity need	Recurrent usage – Alert function or frequent data transfer.	Temporary or one-off usage – alert, event or human trigger.
Main device characteristics	Objects with a high quality of service in their transmission modules (went through the Sigfox ready certification).	Objects with low BOM (from 0.20€ to 5€) & very limited technological capabilities.
Device lifespan	Up to 12 years (ex. Water meters).	From one day to 3 years (depending on the power available).
Message capacity	Up to 140 per day (= one message every 10 minutes).	From 1 to a couple of hundreds of messages.
Message size	12 octets.	12 octets.
Power source	Low-consumption power source: batteries or other, adjusted to the lifespan of the device. Power consumption can also be predicted.	Batteries or an alternative power source for ultra-low consumption.
Remote management capabilities (downlink)	Yes.	No.
Security	Security based on standard crypto algorithms.	Adapted security.
Quality of Service and availability	High quality of service with Sigfox SLA. International coverage.	High quality of service. International coverage.
Complementarity with other technologies	Standalone or with Wi-Fi, Bluetooth, GSM, GPS.	None due to limited technological capabilities of the device.

Atlas



Live

✧ A variety of geolocation services to fit YOUR use case

✧ Sigfox-only geolocation

Atlas

Global & less energy consuming.
Based on probabilistic algorithm.

Atlas POI (2018)

Machine learning running for higher precision on specific routes and POI (such as logistic nodes)

✧ Sigfox + other technology geolocation

Atlas

Combined to your Wi-Fi

With Atlas, **improve** your geolocation **in indoor areas**

Atlas

Combined to your GPS

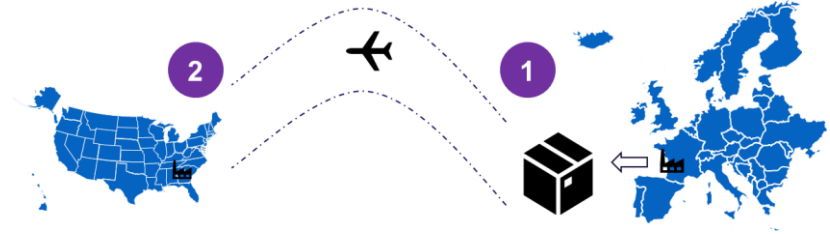
With Atlas, **improve** your WiFi-based geolocation **in rural areas**

Monarch



2018

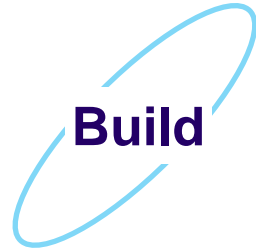
- ✦ Enable a simple device to communicate on the Sigfox network whatever its location ...



- ✦ Special globe trotter module (Multiple RCZ) Selected Base stations (118 Point of Interest) broadcast RC beacon every 5 minutes
- ✦ Unique hardware SKU



A network at your service: Sunrise



Live

Online purchasing platform

Buy your subscription in 3 clicks with a payment card



Live

Online platform to ease device maker journey

From design to certification

Knowledge transfer

Faster, quicker to get a device

Live

Find out all solutions deployed

Key partners from design houses to device maker, and solution providers

Matching companies to deliver best in class massive IoT solutions


Q1 2018

Test & Learn

Open up Hardware Software (2018)

A perfect tool to experiment and deploy your application

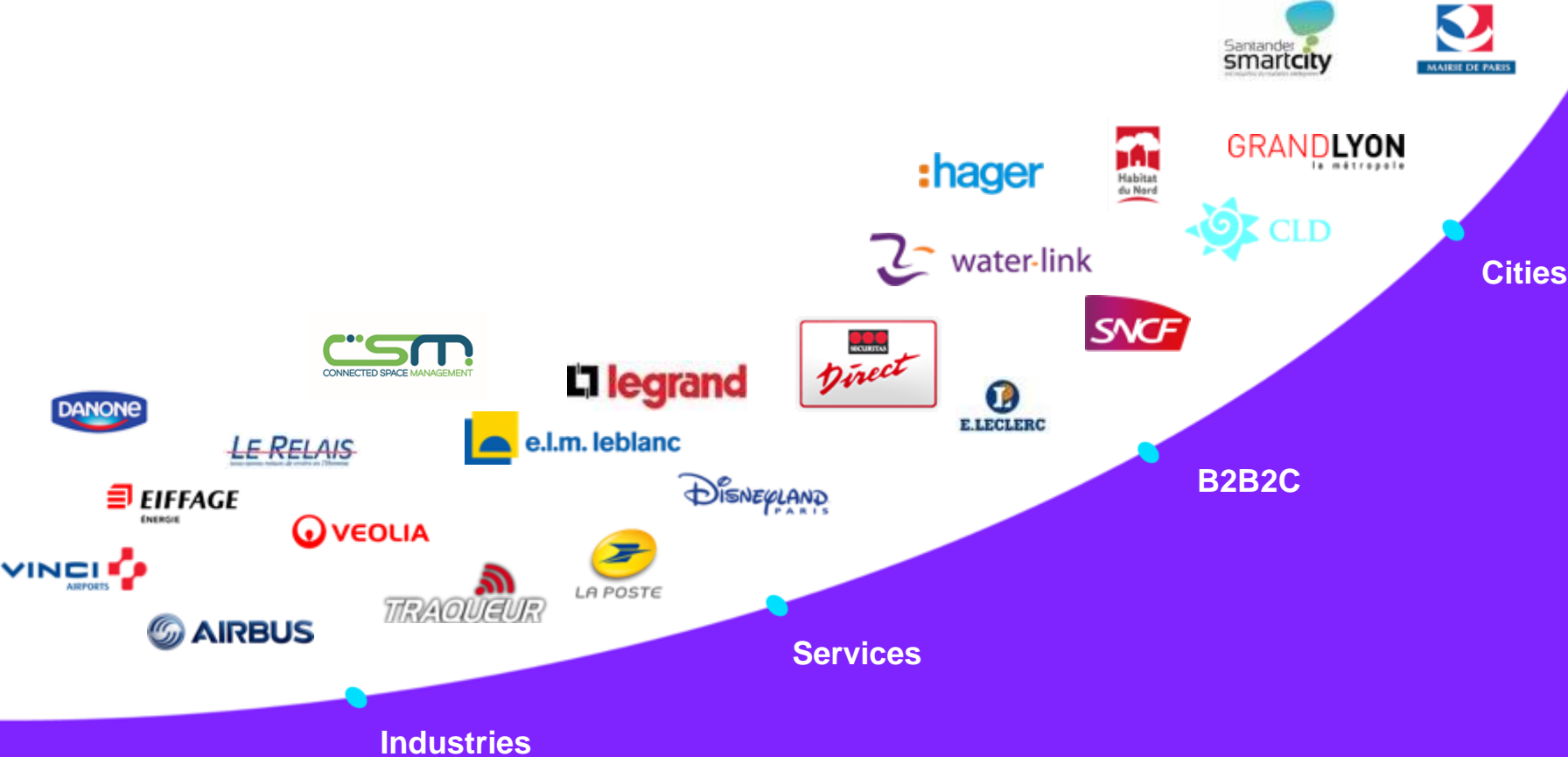


A collection of unlit light bulbs hanging from the ceiling, with one lit bulb on the floor. The scene is dark, with the lit bulb providing a focal point of light.

**IoT is not about the hardware.
It's not even about the data.**

It's about the end service.

They use Sigfox



Bringing value to our customers...

Improving business efficiency
& transforming business processes

Generating new opportunities
& enabling new business models

Cost Reduction & Value Creation

examples: predictive maintenance, better
asset utilization, higher productivity

examples: HVAC-as-a-service thanks to
remote monitoring



... for all their use cases



Stolen vehicle
recovery



Customer
satisfaction



Infra
monitoring



:hager Smart home



Connected
boiler



Freight
monitoring



Sewage
monitoring



Security
as a backup





sigfox



simple.

reliable.

global.